



VALIFY®

Medical organization saves \$600,000 by consolidating contracts

Many to 1

Consolidated contract

75%

Savings off historic pricing

\$600,000

Saved from consolidating contracts

About the organization

The Denver-based organization provides non-emergency medical transportation, remote patient monitoring, meal delivery, and personal and home care to underserved populations.

The challenge

The organization was juggling multiple contracts with a supplier of record storage and document shredding. They were paying a unit cost much higher than the market rates.

Their purchased services team reached out to Valify, asking if we could consolidate their contracts into one single Master Server Agreement (MSA) with the same supplier to reduce overall costs. Otherwise, they'd have to change suppliers.

The solution

The organization contacted Valify for help evaluating potential cost savings by accessing our robust preferred supplier network.

We compared their current contract to our contract with the chosen preferred supplier for record storage and document shredding. From there, we were able to present a plan to consolidate and save.

The results

After the organization agreed to consolidate their contracts into one MSA with the preferred supplier, they saw **75% savings** off their historic pricing — amounting to **over \$600,000** in actual savings.

Looking to simplify and optimize savings on purchased services?

Contact us today to ask about your savings potential.

[Contact Us](#)